

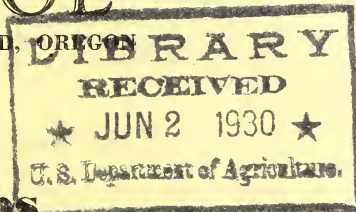
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Price List of Gladiolus Bulbs for 1929-1930

A FEW WORDS ABOUT PRICES

I am particularly pleased to be able to offer many of the late introductions at such materially reduced prices that they will be within the reach of many who have wanted these beautiful varieties, but have felt that they could not afford the prices at which they were held.

At the time this list is prepared there are no others available, and in figuring the prices for the many varieties, I am apt to make many errors. Some may be too low; in which case, I will be the loser. On the other hand, some varieties may be listed at a little higher price than will be asked by some other grower, later on. I wish to assure you that I will be "right on the job," and will more than make up any difference in price by liberality in count, and you may order from this list with perfect confidence that you will receive full value for your money.

QUALITY

It is now a well known, and generally accepted fact, that bulbs produced in this region are of exceptionally fine quality.

While poor stock can be grown anywhere by improper methods, I do not believe it possible to produce anywhere in the world, finer stock than can be grown right here in the beautiful Willamette Valley of Oregon, where we are blessed with fertile soil, wonderful climate, abundant water, and a long growing season.

My bulbs are grown on new ground each year and are sound, plump, free from disease, and true to name.

SIZES

So far as possible, I have used the six standard sizes in this list, but there are a number of varieties of which stock is somewhat limited, and the bulbs at this time being not more than half grown, cannot tell exactly what I will have to offer. These varieties are listed as "Large," meaning over one inch in diameter; "Medium," meaning over three-quarters of an inch; and "Small," meaning about one-half inch. Some of the small size may be a trifle less than one-half inch, but generally this size, and the medium and large as well, will run well oversize. I am liberal in grading all of my stock.

The best size to order depends on several things. For exhibition blooms, large young bulbs are best, though any bulb of an inch or more may be counted upon to give a splendid spike, and generally, two or more spikes. Medium sized bulbs will give very good results, and even numbers five and six will yield many blooms, though the spikes will not be as large as those from the larger sizes. The small sizes are best for the purpose of increasing stock, and I order them and bulblets almost exclusively for my own planting.

HOW TO ORDER

Please note carefully whether the variety is priced "each," "per dozen," or "per 100." Ten bulbs or 25 bulblets at the 100 price; 100 bulblets at the 1000 price. For less number, add 20%. Six bulbs or bulblets at the dozen price. Single bulbs or bulblets at one-tenth of the dozen price. The 1000 price for bulbs is nine times the 100 price. No single item less than 10c.

While very small orders are generally handled at a loss, I will be glad to fill any order, regardless of amount. I figure that in this way, I can reach many new customers who are willing to send a trial order. Last season had as many as four repeat orders from some of these customers.

WHAT TO ORDER

It is not necessary to buy the high-priced varieties if you do not care to do so. A very beautiful assortment may be had from this list without paying over ten cents for any bulb, and if you are not familiar with varieties, order a "Set" containing about the number of bulbs you want.

There is much pleasure and satisfaction in having new and beautiful Glads in your own garden, but the number of these to order must necessarily depend on your purse, the degree to which you are infatuated with this beautiful flower, and the purpose for which you wish them. It is good business for a commercial grower to take on new varieties while they are still high in price, and propagate his own stock.

PLANT MORE GLADS

The Gladiolus is such a wonderful flower for cutting that there should be a liberal planting in every garden. It is a good idea to plant your novelties and "pets" in the flower beds where they may be seen and admired by passers-by, as well as by yourself. But it is a still better idea to set aside a liberal space in your vegetable garden or back yard, and there plant liberally of the more reasonably priced and equally beautiful ones, so that you will have an abundance of flowers all through the summer and early fall for your own use, and to give to your friends. I offer a mixture which is especially well adapted to this purpose, the mixed sizes greatly prolonging the blooming season.

USE BULBS FOR GIFTS

I have often wondered why bulbs are not more generally used for gifts, especially at Christmas. There are some "Sets" offered in this list which could be divided up to make a number of satisfactory gifts at small cost, and they would be far more acceptable to any flower lover than most of the gifts which are exchanged at the Christmas season. Try it this year. You will please your friends and ease the burden of Christmas shopping.

GUARANTEE

Every shipment is guaranteed to be free from disease; true to name, and to be satisfactory to the customer in every respect. All or any part of any shipment may be returned to me and I will promptly refund the price paid, plus return charges. Any stock proving untrue to name will be replaced with very liberal overcount, or money will be refunded, or I will make any adjustment within reason, that you may suggest.

Delivery of all orders in good condition is guaranteed. This includes damage by freezing, so you need not hesitate to order in fall or winter.

SUBSTITUTION

If sold out of any size ordered, I will substitute the next size smaller, giving overcount to more than cover the difference in price. If unwilling for me to do this, please so state in your order.

I never substitute in varieties without permission, but if you are willing that this be done in case I am out of any variety ordered, please say so. It is very helpful to me, and in such cases, I always send something of greater value.

ORDER EARLY

It is becoming more and more customary for Glad growers to order in the fall or early winter. This insures securing the kinds and sizes wanted. There are many varieties which are still rather scarce, and I notice that when I am sold out of one, most of the other growers are in the same fix. In the early part of the season, when my storage is filled to overflowing, I am likely to think that I have too much stock, and be extra liberal in count, though I always give liberal overcount in filling orders.

It is no joke about my storage being filled to overflowing. Every season, thus far, I have doubled my planting over the year before, so that my stock is always ahead of my storage, and I just have to ship a lot of it in the fall. Therefore, if you help me by placing your order early, I am going to reciprocate by giving you extra bulbs. Am making arrangements to facilitate the digging and cleaning of my stock and expect to ship fall orders as soon as bulbs can be sufficiently cured to pack.

TERMS

Terms are cash with order, except that if desired, a deposit of 25% will hold order for shipment until March 1, after which date, it will be sent C.O.D. for any amount unpaid at that time.

Charges are prepaid to all points in the United States and Canada; 5% discount on orders of \$25.00 to \$50.00; 10% discount on orders of \$50.00 or more. In case you contemplate placing a large order, please submit list for special quotation. I may be able to save you money.

CULTURAL SUGGESTIONS

These suggestions are intended for beginners, and are designed to enable them to secure satisfactory results with the minimum amount of trouble:

A sunny location is necessary, and Glads will not do well close to foundation walls or rank growing shrubbery, which robs the soil of moisture and plant food. While sandy loam probably is best, they will do well in almost any soil.

Plant the first four sizes about four inches deep, and the smaller ones two and one-half to three inches. One and one-half to two inches is about right for bulblets. Space bulbs four to six inches apart. Bulblets are best planted thickly in rows or trenches.

Any good commercial fertilizer may be used, following the directions that come with it. Pulverized sheep manure, mixed with the soil in the bottom of rows or trenches is excellent.

In cutting, leave at least four leaves on the plant or you will not find a good bulb when you dig in the fall.

Give your Glads clean cultivation, and water when needed. When you water, soak the ground 'way down below the roots. A superficial sprinkling of the surface does no good to any plant.

Dig when the tops begin to turn brown, and before the ground freezes. Cut tops off close to the bulb, and spread bulbs to dry, protecting from dew and frost. They may be dried in shed or basement if desired. After about two or three weeks, the new bulb will separate readily from the old bulb and root, and at this time, they should be cleaned and stored for the winter. Small quantities will keep in paper bags with the tops left open. Good idea to store large quantities in trays with screen wire bottoms, placed in racks. The idea is to permit circulation of air around bulbs. Bulblets may be stored in any convenient open receptacle. If closed up tight, they are apt to mildew. Keep in a cool, dry place.

	Per 100						BULBLETS Per 1,000
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	
A. E. Kunderd (K). Tall, large flowered, rich salmon rose. Ruffled.....	\$40.00	\$30.00	\$20.00	\$16.00	\$10.00	\$ 7.00	\$18.00
Allen V. Bunce (Bill). Large, wide open winged flowers of orange yellow, with clear lines of claret	12.00	9.00	7.00	4.00	3.00	2.00	2.50
Albania (Kemp). Pure glistening white.....	4.00	3.00	2.20	1.50	1.00	.50	.60
Anna Eberius (D). Deep Rhodamine purple.....	4.00	3.00	2.50	1.80	1.20	.70	.60
Balboa (B). Large blooms of beautiful orange salmon	-----	-----	-----	6.00	4.00	2.00	5.00
Bambino (Bill). Very large flowers of rose pink with heavy Tyrian rose feather. Stems are somewhat weak	8.00	6.00	4.00	2.50	1.50	1.00	1.00
Beethoven (D). Bright red	6.00	4.50	3.00	2.20	1.50	.75	.75
Bengal Tiger (Pratt). Large wide open red—striped with smoky blue-grey.....	4.00	3.20	2.50	-----	-----	-----	.60
Betty Compton (D). Phlox pink, overlaid with phlox purple. Lower petals Baryta yellow, sprinkled with purple	18.00	15.00	12.00	8.00	5.00	3.00	12.00
Betty Joy (Bill). Soft, creamy white, flushed La France pink	20.00	16.00	12.00	8.00	5.00	3.00	7.00
Blanche Bollinger (K). Old rose pink—slightly ruffled. Many open.....	8.00	6.00	4.00	-----	-----	-----	1.50
Bobby (K). Large flowered, deep rose with bluish red throat blotches	10.00	8.00	6.00	4.50	3.00	2.00	2.50
Break O'Day (Bill). Beautiful soft La France pink on cream ground. Very early.....	5.50	4.00	3.00	2.50	1.50	1.00	1.50
Butterfly (Bur). Brilliant salmon, with prominent throat blotches of maroon and yellow, resembling butterfly in flight.....	4.00	3.20	2.60	2.00	1.40	.60	.60
Byron L. Smith (K). Delicate lavender pink on white ground. Lighter in throat.....	-----	-----	2.40	1.80	1.10	.60	.60
Cardinal Prince (K). Self-colored cardinal; 6 to 8 open. Early	8.00	6.50	4.25	2.75	2.00	1.00	2.00
Carmen Sylva (Dec.). Fine cut flower. Pure white except for slight violet marking deep in throat. Stem tall and wiry.....	4.00	3.20	2.50	2.00	1.20	.80	.70
Catalina (B). Rosy pink with lemon yellow throat. Large flower; 6 or 7 open.....	-----	-----	-----	6.00	4.00	2.00	5.00
Catherine Coleman (C). La France pink overlaid geranium pink. Amaranth purple blotch on the lower petals. Large flower.....	16.00	13.00	10.00	7.50	6.00	4.00	2.00
Charles Dickens (P). Violet purple self color. Long spike, large blooms	32.00	25.00	20.00	15.00	-----	-----	8.00
Conspicuous. One of the so-called blues. Throat yellow. Much resembles a big blue pansy.....	-----	3.20	2.40	2.00	1.50	1.00	.75
Copper Bronze (K) A prim of striking copper bronze color	12.00	8.50	6.00	4.50	3.50	2.50	1.25
Coryphee (P). A wonderfully fine rose pink. Tall spike with 8 to 10 large blooms open at once.....	200.00	160.00	120.00	100.00	80.00	50.00	80.00
Crimson Glow (Betscher). Bright scarlet red.....	4.00	3.20	2.50	2.00	1.00	.75	.60
Cygnus (K). Good sized prim of salmon apricot, lower petals daffodil yellow, with fine pink throat lines	5.00	4.00	3.20	2.50	1.75	1.00	1.00
Dr. F. E. Bennett (D). Peach red, overlaid flame scarlet. Blooms well from small size bulbs. One of the very best in this color.....	8.00	6.25	4.50	3.50	2.50	1.50	3.00
Dr. Moody (Kinyon). Large early lavender. Strong grower	100.00	80.00	65.00	50.00	30.00	20.00	36.00
E. J. Shaylor (K). Fine deep rose pink.....	-----	3.20	2.50	1.80	1.00	.70	.70
Elizabeth Tabor (Hinkle). Rose pink on white ground. Dark crimson blotch. Early.....	-----	3.20	2.50	1.80	1.00	.70	.70
Evelyn Kirtland (A). Beautiful pink with throat blotch of soft scarlet.....	-----	3.20	2.20	1.60	1.20	.75	.75
Forest Sprite (A). General effect scarlet with tintings of carmine. Tipped and bordered a creamy white. Remarkably attractive.....	16.00	14.50	13.00	10.00	8.00	5.00	15.00
Frederick Christ (D). Fine variety. Combination of La France pink and yellow. Tall, straight spike; many open.....	160.00	120.00	100.00	80.00	60.00	40.00	60.00
Geraldine Farrar (D). Pale lavender-violet with deep violet spot on lip.....	20.00	16.00	12.00	8.00	5.00	3.50	4.00

	Per 100					BULBETS Per	
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	1,000
Giant Nymph (C). La France pink, with creamy yellow throat. Flowers large and wide open. Good	5.00	4.00	3.20	2.40	1.50	.80	.80
Gloriana (Betscher). Fine large salmon. Many open	20.00	16.00	12.00	8.00	5.00	3.50	4.00
Gold (Dec.). Good clear yellow.....	4.00	3.20	2.40	1.60	1.00	.60	.60
Gold Eagle (A). Deep pure yellow. Straight slender spike. Good propagator. Very early. Blooms from bulblets.....	16.00	13.00	10.00	8.00	5.00	4.00	6.50
Golden Dream (Groff). Tall pure deep yellow. Exceptionally fine	30.00	25.00	20.00	15.00	10.00	6.50	19.00
Golden Frills (K). Intensely ruffled prim of daffodil yellow with pink lines on lower petals.....	15.00	12.50	10.00	7.00	4.50	2.50	3.00
Golden Salmon (K). Beautiful ruffled Glad of a golden yellow and pink, artistically blended.....	10.00	8.00	6.50	4.25	3.00	2.50	1.50
Heavenly Blue (P). Soft lavender blue. Lighter than Mrs. Van Koyneburg. Tall, straight spike with many open	100.00	80.00	65.00	50.00	30.00	20.00	30.00
Helen Howard (A). Buff, flushed coral, with amber throat. Tall spike, early and a good propagator	32.00	24.00	16.00	12.00	8.00	5.00	12.00
Herbstzauber (P). Fine scarlet orange. Large, round flowers on strong spike.....	.....	.....	12.00	10.00	6.00	4.00	6.00
Highland Laddie (K). A large flowered pink of unusual shade	5.00	4.00	3.20	2.40	1.75	1.00	.75
High Nye (A). "The Basketglad." Old rose. Yellow throat with deeper rose lines. Spikes 5 to 6 feet tall.....	.....	8.00	6.00	4.00	3.00	2.00	2.50
Isolene (D). Another "smoky" Glad. Originator says Hermosa pink overlaid with geranium pink and slate violet	25.00	20.00	15.00	10.00	5.00	3.00	4.00
J. A. Carbone (D). Iridescent orange salmon with yellow center. Large blossom.....	4.00	3.20	2.60	2.00	1.50	.80	.60
J. D. Oliver (K). Lavender rose. Large spike and flower .....	.....	12.00	10.00	8.00	5.00	3.00	3.00
Joerg's White (Joerg). Very large fine white. Flowers 5 to 6 inches in diameter. Many open.....	.....	26.00	20.00	16.00	10.00	6.00	15.00
J. T. Pirie (K). A most unusual variety. Mahogany brown with yellow throat, bordered by darker brown .....	.....	5.00	4.00	3.25	2.25	1.50	1.00
Lilac Glory (K). Lilac rose pink; deeper in throat .....	.....	.....	2.60	1.50	.....	.....	.60
Lilac Wonder (Gruellmans). Lilac lavender—color somewhat similar to Minuet, but smaller flower	6.50	4.00	3.00	2.20	1.40	.70	.80
Longfellow (Dec.). Fine La France pink; tall wiry stem, with several large flowers. Very popular	10.00	8.00	6.00	4.00	2.50	1.50	3.00
Los Angeles (Houdyshel). Shrimp pink, with an orange carmine throat.....	4.00	3.20	2.40	1.75	1.20	.75	.75
Marie Kunderd (K). Good early ruffled white.....	5.00	4.00	3.00	2.50	1.50	.80	.75
Marshal Foch (K). La France pink, overlaid geranium pink, with scarlet red blotch in throat	4.00	3.20	2.50	.....	.....	.....	.....
Mary Jane (K). Silvery pink, with light lavender sheen. Many open	40.00	30.00	20.00	16.00	10.00	7.50	18.00
Mary Frey (Gelser Bros.). Lavender pink, with ruby blotch; 6 to 9 large blossoms open at once. Early and very fine.....	60.00	50.00	35.00	25.00	20.00	15.00	35.00
Memory of Wm. Pfitzer (P). Tall, strong grower with large blooms of pure white	10.00	8.00	6.00	4.50	3.00	1.50	1.50
Mexico (D). Non-fading red.....	.....	.....	.....	3.00	2.00	1.00	1.00
Minuet (C). Fine tall spike, with large lavender blossoms, well placed and many open.....	50.00	40.00	30.00	25.00	20.00	12.00	25.00
Miss Madison (Boynton). Clear light pink, no markings. Large bloom and strong spike.....	5.00	4.00	3.25	2.50	1.50	1.00	.75
Mrs. A. B. C. Dohrmann (D). Venetian pink overlaid jasper red. Long spike and large flowers.....	32.00	25.00	17.00	12.00	8.00	5.00	10.00
Mrs. F. C. Hornberger (Hr). Large white without markings. Several open .....	.....	.....	12.00	8.00	5.00	3.00	5.00
Mrs. F. C. Peters (F). Beautiful orchid lavender with dark blotch	5.00	4.00	3.00	2.50	1.50	1.00	.75

	Per 100						BULBLET Per 1,000
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	
Mrs. F. Pendleton (K). Rose pink with dark blotch on lower petals.....	4.00	3.00	2.20	1.60	1.00	.60	.60
Mrs. Laura S. Schweppe (K). Peach blossom pink, with dark throat.....	.....	.....	5.00	3.00	.....	.....	1.50
Mrs. Leon Douglas (D). Begonia rose striped with scarlet. One of the tallest and showiest of Glads.....	5.00	4.00	3.25	2.50	1.50	1.00	1.25
Mrs. P. W. Sisson (C). Beautiful tall light pink.....	25.00	20.00	15.00	10.00	6.00	3.00	4.50
Mrs. Van Koynenburg (P). Tall spike with well placed blooms of lavender blue. One of the very best in its class.....	40.00	30.00	20.00	16.00	10.00	6.00	17.00
Mr. W. H. Phipps (D). Pale La France pink, overlaid salmon rose; 10 to 20 open at once....	12.00	10.00	8.00	6.00	4.00	2.00	2.50
Muriel (P). Lilac; darker at tips of petals, with petunia violet blotch.....	4.00	3.20	2.50	2.00	1.30	.70	.70
Nancy Hanks (S). Very unusual. Rich peach red to orange pink. Wide open flowers.....	6.00	5.00	4.00	3.00	2.00	1.25	1.25
Nixie (D). Jasper pink, spotted with spectrum red near base. Fine spike with large ruffled blooms.....	8.00	6.50	5.00	4.00	3.00	2.00	2.50
Olive Goodirch (G). White, with yellow throat. Petals edged with pink. Large blooms, well placed on strong spike.....	25.00	20.00	15.00	10.00	7.50	.....	10.00
Orange Wonder (Kemp). Large, wide open blooms of rich orange; almost self-color.....	100.00	80.00	60.00	40.00	30.00	20.00	35.00
Osalin (S). Coral pink, with rich, soft orange markings in throat.....	.....	.....	.....	5.00	3.50	2.00	2.00
Patricia Carter (K). Light shrimp pink, with no markings. One of the finest primis.....	60.00	50.00	35.00	25.00	16.00	10.00	25.00
Paul Pfitzer (P). Tall spike, with large violet purple blooms. Splendid variety.....	40.00	32.00	25.00	15.00	12.50	7.50	15.00
Pearl of California (Kingsley). Soft La France pink, blending to rosy white throat. Tall spike with 26 to 32 buds; 8 to 12 large blooms open..	50.00	40.00	30.00	25.00	17.00	12.00	24.00
Pfitzer's Triumph (P). Enormous blooms of bright salmon orange, with velvety red blotch. Very striking.....	40.00	32.00	25.00	20.00	15.00	10.00	20.00
Phaenomen (P). Large salmon rose, with creamy throat.....	15.00	12.00	10.00	7.00	4.00	3.00	3.50
Pink Cloud (K). Rose pink, with deeper rose throat. Ruffled, and very showy.....	8.50	7.50	6.00	4.50	3.20	2.00	2.00
President Harding. Early dark red. Good propagator.....	6.00	5.00	4.00	3.00	2.25	1.50	1.00
Purple Glory (K). Dark velvety maroon red, with almost black blotches. Large ruffled blooms.....	6.50	5.20	4.20	3.00	2.40	1.50	2.00
Queen of the Night (D). Deep maroon, almost black.....	.....	.....	.....	8.00	5.00	3.00	5.00
Richard Diener (D). Geranium pink, with sprinkling of ruby on cream-yellow center.....	4.00	3.50	3.00	2.50	1.60	1.00	.75
Rita Beck (F). Very large flowers of beautiful La France pink, well placed on straight spike....	50.00	40.00	30.00	25.00	20.00	14.00	30.00
Rose Mulberry (A). Unique variety. Might be called a greatly improved Rose Ash.....	25.00	20.00	15.00	10.00	7.00	4.00	8.00
Salmon Glow (Hr.). Very early prim of large size. Orange salmon, with yellow throat.....	5.50	4.25	3.00	2.00	1.75	1.00	1.00
Scarlet Wonder (Cowee). Brilliant scarlet of very large size.....	5.00	4.00	3.00	2.50	1.50	1.00	1.00
Serrata (Bill). A lacinated variety. Cream, suffused lilac pink.....	20.00	15.00	12.00	8.00	6.00	3.50	4.50
Sovereign (Vaughan). Rich violet purple. Larger and better propagator than the well-known Baron Hulot.....	8.00	6.50	4.50	3.00	2.50	1.50	2.50
Storm King (D). Medium sized flowers of Roods violet, overlaid with blackish purple. Many open.....	12.00	10.00	8.00	6.00	4.00	2.00	2.50
Superba (C). Rich, glowing scarlet, with large wide open blooms.....	7.00	6.00	5.00	4.00	3.25	2.50	2.50
Theda (Bill). Shrimp pink, with yellow throat.....	.....	.....	.....	2.00	1.25	.70	.70
The Orchid (Sprague). Lavender pink, with lacinated and ruffled petals, greatly resembling an orchid.....	40.00	30.00	20.00	16.00	10.00	6.00	10.00

	Per 100						BULBULETS Per 1,000
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	
The President (K). Bright, wide-open scarlet. Large flowers. Early and good propagator.....	5.00	4.00	3.00	2.30	1.60	1.00	1.00
Tycko Zang (A). Very large blooms of salmon pink, with light throat.....	6.00	4.75	4.00	3.00	2.00	1.00	1.00
Veilchenblau (P). Popular "blue". Violet blue flowers of large size.....	40.00	32.00	25.00	18.00	12.00	8.00	20.00
Veiled Brilliance (A). Pink, with creamy throat, tinted grayish blue. Many large flowers open.....	32.00	25.00	20.00	13.00	7.50	4.00	8.50
Victor (Bill). Large ruffled cream yellow, with heavy ruby central lines.....	16.00	13.00	10.00	7.50	5.00	3.50	2.50
Violet Glory (K). Ruffled deep violet self-color.....	3.20	2.50	1.50	1.25	.75		.60
William Kent (D). Ivory yellow, suffused rose pink at edges. Throat yellow, flaked carmine. Strong spike, heavily ruffled.....	15.00	12.00	10.00	7.50	5.50	4.00	3.00
Yellow Wonder (K). Tall, vigorous, early and good propagator. Almost buttercup yellow.....	20.00	15.00	12.00	8.50	5.00	3.00	3.50

	Large Over 1"	Medium Over ¾"	Small Over ¼"	BULBULETS	
A. B. Kunderd (K). Heavily ruffled, cream and blush pink.....	Doz. \$.60	\$.40	\$.25	Per 1000	\$1.00
Aida (P). Very early dark blue.....	Each .....	.50	.25	Per 100	4.00
Albatross (P). Very tall; pure white. Many large blooms at once.....	Each 1.50	1.00	.50	Per Doz.	1.50
Albert First (Vilmorin). Tall shell white tinted light rose on edges. Lower petals suffused straw yellow.....	Each .25	.20	.15	Per 100	1.00
Arabia (H). Very dark mahogany red, almost black. Said to be identical with Persia.....	Doz. 1.50	1.00	.50	Per 100	.75
Betty Nuthall (S). Tall plant with 6 to 8 large blooms open at once. Warm light coral with pale orange throat markings, and light feather- ing of carmine.....	Each 5.00	3.00	1.25	Per Doz.	2.00
Buffalo Bill (D). Phlox pink, with barium yellow throat. Tall, with large flowers.....	Doz. 2.50	1.75	1.00	Per 100	1.00
Constance (Errey). Upper petals rich salmon with lighter underlay. Lower petals nasturtium orange on salmon.....	Each .40	.30	.20	Per 100	2.00
Coronado (Briggs). Large ruffled white with a purple blotch in throat. Immense flowers. One of the real good ones.....	Each 5.00	2.50	1.00	Per Doz.	3.50
Cynthia (Dec.). Hydrangea pink shading to a greenish yellow in throat.....	Doz. 1.50	.....	.....	Per 100	1.00
Diener's Lilac. Cream ground, overlaid lilac. Darker lilac on back of flowers than on face.....	Each 5.00	2.50	1.00	Per Doz.	3.50
Dorothy Vernon (Dec.). Clear Marguerite yellow, with baryta yellow throat. Early.....	Doz. 2.00	1.00	.50	Per 100	1.25
Elizabeth Swartley (Swartley).....	Doz. 1.25	.60	.30	Per 100	.30
Elysiana (Bill). Lavender pink, with cream throat.....	Doz.	1.50	.75	Per 100	.75
Emile Auburn (Lemoine). Large flower. Coppery bronze with cherry blotch. Striking.....	Doz. 2.50	1.50	.75	Per 100	.75
Fern Kyle (K). Tall spike. Large ruffled cream.....	Doz. .75	.50	.25	Per 100	.50
Frank J. McCoy (B). Large tall growing salmon pink, with scarlet blotch.....	Each 2.50	1.00	.50	Per Doz.	1.20
Gay Hussar (S). Large wide open salmon orange with scarlet throat markings.....	Each .....	.....	.50	Per Doz.	.75
Gene Stratton Porter (K). Attractive soft shade of pink.....	Doz. .75	.50	.30	Per 1000	2.00
Gertrude Errey (Errey). Large blooms of shell pink, shading to almost white center, with deep pink spot in throat.....	Each .25	.20	.15	Per 100	.50
Gettysburg (Dec.). Rich velvety carmine, with darker spot in throat. Large flowers. Worth- while variety.....	Doz. 1.50	1.00	.....	Per 100	1.00
Golden West. Nasturtium red, with golden yellow blotch.....	Doz. .50	.30	.20	Per 1000	1.25
Honeydew (Dec.). Tall prim of the lacinated type. Light orange yellow, deeper toward edges.....	Doz.	3.50	.....	Per 100	3.00
Hope Hampton (D). Strawberry pink, spotted with peach red.....	Each .40	.30	.20	Per 100	1.00

	Large Over 1"	Medium Over ¾"	Small Over ¼"	BULBLETS		
Jap Lady (Dec.). Bishop purple, with blackish purple blotch in throat. Unique and attractive..Each	.25	.....	.15	Per 100	1.50
Joerg's White (Joerg). Very large fine white. Flowers 5 to 6 inches in diameter. Many open..Doz.	3.00	1.75	1.00	Per 1000	15.00	
Jubilee (Kemp). Light vinacious lavender. Flow- ers of large size and perfect placement.....Each	12.00	6.00	3.00	Each	.50	
Krimhilde (P). Large flowered lilac pink. Tall, straight spike .....	.75	.50	.30	Per 100	4.50
Lavender Bride (Bride). Large blooms of smoky lavender .....	.....	.75	.35	Per Doz.	1.25
Llewellyn (S). Tall ruffled rose pink, with cream throat. Early.....Doz.	1.75	1.25	.75	Per 100	1.25	
Luther Burbank (Bur.). Originator describes as "Delightful pure cherry pink, with crimson shadings and primrose yellow throat feathered with deep purplish crimson".....Each	1.00	.75	.50	Per 100	5.00	
Marmora (Errey). Remarkable new variety. Lav- ender, overlaid silver grey with petunia blotch. Large spike, many open.....Each	1.00	.60	.30	Per 100	5.00	
Maurice Fuld (Gage). Large wide open blooms of rose doree with blotch of Tyrian rose on white throat	Doz.	2.75	2.00	1.00	Per 100	1.50
Merced (B). Brilliant Orange saffron with lighter throat. Ruffled and slightly hooded.....Doz.	2.40	1.20	.60	Per 100	.75	
Milton Sills (D). Alazarine pink ground overlaid with rose doree and jasper red.....Doz.	.....	3.00	1.25	Per 100	2.00
Miss DesMoines (Dec.). Pale lilac, shading to light Liseran purple toward edges. Throat light Marguerite yellow. Tall spike. Eight blooms usually open at once.....Each	8.00	4.00	2.00	Per Doz.	4.00	
Mission Bells (B). Hooded prim of rich orange pink. Tall, with 6 blossoms open on straight, wiry stalk	Doz.	1.75	1.25	.75	Per 100	1.00
Mother Machree (Stevens). Tall straight spike, with 6 or 7 large well placed blooms open. Very unusual smoky shade.....Each	25.00	15.00	7.00	Each	1.00	
Norma Talmadge (Dec.). Clear sulphur yellow, almost self-color. Good size blooms and many open	Doz.	2.00	Per 100	1.50
Orange Flame (K). A fine orange red. Tall, strong spike with large, ruffled blooms.....Doz.	1.25	.75	.60	Per 1000	8.00	
Orchid Lady (Spencer). Large lavender flowers on very tall spike .....	.....	.60	.40	Per Doz.	.75
Pour le Merite (P). Large pure white.....Each	.75	.50	.25	Per Doz.	.75	
Ruffled Gold (G). Ruffled golden yellow. Tall, strong spike	Each	2.00	1.00	.50	Per 100	5.00
Sonnenberg (Bill). Massive spike of creamy pink flaked with lavender, shading to soft yellow in throat	Each	1.00	.50	.25	Per 100	3.00
Troubadour (P). Deep violet. Many open.....Each	.75	.50	.30	Per 100	3.50	
Trudel Grotz (P). Massive bloom. Rose pink, with big red blotch. Very early and good propa- gator	Doz.	1.50	1.00	.60	Per 1000	3.00

ABBREVIATIONS: The following abbreviations are used for names of originators: (A) Austin; (B) Briggs; (C) Coleman; (D) Diener; (Dec.) Decorah; (F) Fischer; (G) Goodrich; (H) Hinkle; (Hr.) Hornberger; (K) Kunderd; (S) Salbach.

SET "A"—300 BULBS

10 Bulbs each, from ¾-inch to 1½-inch, \$10.00 — One-Half Set, \$5.50

Allen V. Bunce	J. A. Carbone	Nixie
Anna Eberius	Lilac Wonder	Nancy Hanks
Break O'Day	Los Angeles	Pink Cloud
Cygnus	Mrs. L. S. Schweppe	President Harding
Dr. F. E. Bennett	Mrs. F. Pendleton	Sovereign
Evelyn Kirtland	Mrs. Leon Douglas	The President
Giant Nymph	Mrs. F. C. Peters	Tycko Zang
Golden Frills	Marie Kunderd	Violet Glory
Gold Eagle	Muriel	Veiled Brilliance
J. T. Pirie	Memory of Wm. Pfitzer	W. H. Phipps

NOTE: On this set, if sold out of any variety, will substitute something else of greater value.

SET "B"—BULBLETS, \$7.00

Bulblets in This Set Are Worth Over \$12.00

3 Aida	3 Heavenly Blue	25 Mrs. P. W. Sisson
3 Albatros	20 Joerg's White	6 Orchid Lady
10 A. E. Kunderd	10 Krimhilde	3 Orange Wonder
3 Betty Nuthall	6 Luther Burbank	6 Pearl of California
3 Coryphee	2 Loyalty	6 Patricia Carter
12 Chas. Dickens	12 Mrs. A. B. C. Dohrmann	10 Paul Pfitzer
6 Dr. Moody	3 Miss Des Moines	6 Pour le Merite
4 Frank M. Shick	12 Mrs. VanKoyenburg	10 Pfitzer Triumph
6 Frank J. McCoy	12 Mary Jane	3 Ruffled Gold
3 Frederick Christ	10 Marmora	10 Sonnenberg
25 Golden Dream	6 Mary Frey	6 Troubadour
6 Gay Hussar	12 Minuet	

SET "C"—\$4.00

Five bulbs each of at least 20 good named varieties, each labeled, bulbs over one inch in diameter. Some over-count and extras with each order. Will be splendid value.

ALL SEASON MIXTURE

This is a high-class mixture, all named varieties, made up from my regular stock as orders are received. Bulbs are all sizes from ½-inch to over 1½-inch, and varieties are early, mid-season, and late. It should bloom from early summer until late fall.

100 for \$2.25; 250 for \$5.00; 500 for \$8.50; 1000 for \$15.00



WHAT OUR CUSTOMERS SAY

The following quotations from a few of the many letters received last season, will indicate the manner in which my orders are handled:

EDMONTON, ALBERTA

"In my time I have bought bulbs from every place—East, West, North and South—and had both good and bad from all; but for both quality of stock and generous treatment, you took the palm."

SYRACUSE, N. Y.

"Received shipment of bulbs today and they sure look fine, the best I have ever seen anywhere. Health, clean, size, etc., they can't be beat. I have bought a lot of bulbs but none ever looked finer than the shipment from you, and as to extras, I thought at first, on opening package, I had the wrong one—so I sure wish to thank you for your liberality."

MODESTO, CALIFORNIA

"I acknowledge receipt in excellent condition of the Gladiolus ordered by me on January 28. I wish to express my appreciation of the manner in which you filled my order. Your special offer called for bulbs three-quarters inch in size, but you have furnished very few that small and about four-fifths of them are full one and one-half inches, and some larger. Your offer specified 180 bulbs, and you have forwarded more than 200. In the few substitutions, you have been so liberal in quality and number that I would not trade the substitutions for those specified. Of the entire lot I have not found one diseased, infected or imperfect bulb. I am pleased to recommend you to my friends."

HUNTINGTON, W. VA.

"I want to let you know the bulbs arrived safely and in fine condition, and I am so pleased with them can hardly wait to plant them. Also thank you so much for the extras. You were so generous and I do appreciate them."

NORTH WILDWOOD, N. J.

"Your bulbs received in wonderful condition, and generous count."

SEATTLE, WASH.

"I find the No. 6's very satisfactory, and every one of yours bloomed. Will send my order soon. I was sure glad of the new list. I'd about worn mine out."

OTTUMWA, IOWA

"Bulbs arrived O.K. Was very much pleased with your generosity. Hope they bloom as nice as they look."

CHILLICOTHE, OHIO

"I received the shipment of bulbs this A. M., and am more than pleased with them. You were generous both in your count and your extras. Thank you very much for the same. Please keep my name on your mailing list, so that I may receive your price lists in the future, as you will get my orders from now on."

DUBUQUE, IOWA

"The Glad bulbs were received yesterday all O.K., and I want to thank you for the liberal count and the extras. Mr. ———, who on my recommendation ordered some bulbs from you, also received his yesterday, and is very much pleased with them, and is grateful for the extras and liberal count."

SALISBURY, PA.

"Received your shipment of Glad bulbs today in A-1 condition. Many thanks for the fine high crowned bulbs, and the many extras, also the extra bulblets."